EXECUTIVE

## HIRENEWS

THE VOICE OF THE UK TOOL AND PLANT HIRE INDUSTRY



## Welcome to EHN

The last 12 months have seen a few ups and downs for hire businesses - record revenues one month, and turbulent trading the next. For all of that, the sector remains confident of stability and better times returning. Executive Hire News reflects on all aspects of the sector, staying true to the passion and positivity within.

Our media has been at the very heart of UK plant and tool hire for over 50 years, reporting on key trends and developments, with industry comment, useful business information and regular roundups of the latest equipment,

EXECUTIVE TRADE IN DEAL PROMOTING RESPONSIBLE DISPOSAL AND ENVIRONMENTAL STEWARDSHIP £100 Visit www.hscgroupuk.co.uk/trade-in for more infor

ensuring that our readers are fully informed and ready to meet the demands of their customers.

One of our strengths is that we focus solely on the UK tool and plant hire sector. The print edition is mailed out to our named readership of 5,250 UK & Ireland hire professionals, and our digital edition is sent to a further 6,400 industry contacts, business owners, hire managers and budget-holding executives. We do not reach out to end-users or other markets.

Executive Hire News is the only printed publication serving this brilliant sector, buoyed by the unmissable annual event – the **Executive Hire Show**. We take pride in our unrivalled position, and in our continuing ability to connect enthusiastic hirers with innovative suppliers.

Andy McVittie



## OUR COVERAGE

The editorial coverage in EHN is diverse. We keep abreast of new legislation and technological advances, and shape our editorial content accordingly. EHN addresses particular product categories in our series of Market Reports throughout the year, and we regularly add new topics addressing emerging markets which hirers are exploring.



## WHAT IS EHN?

Executive Hire News is the only printed publication specifically serving the UK & Ireland plant and tool hire industry. Among an array of regular features, typical content includes the latest news, industry insights and market reports about the latest equipment and manufacturers. The magazine is written by our dedicated team, ensuring its relevance to our unique readership. Our editorial programme, which details the product sectors covered throughout the year, follows below. If you have a story to tell, a product to announce or a new service targeted at hire companies, there is no better platform for reaching this industry than EHN.

## WHO READS EHN?

5,250 individually named readers, who are the owners, managers and budget-holding executives of UK and Ireland plant and tool hire businesses. EHN is 100% verified on a rolling 12-month basis. This ensures our magazine is read by the most engaged and relevant hirers in the industry. Advertisers can therefore be sure that their adverts are seen by the right people.

The split of our readership is 20% national plant and tool hire companies – the likes of A Plant, GAP, Speedy, HSS etc – and 80% are independent hire businesses.

## WHY ADVERTISE?

If you are a manufacturer, supplier, dealer, or an importer of tools, construction equipment or compact plant looking to target the hire industry, there is no better opportunity than within EHN to promote your products and services. Our advertiser base continues to use the magazine to spread their marketing messages throughout the year, every year.

## PRINT AND DIGITAL

While we recognise the importance of digital platforms and are developing our presence in this area, we also understand that the nature of the hire industry means that many executives are hands-on and busy behind the hire counter, rather than seated behind a desk, and they read the printed magazine during a break or whenever their schedule allows to keep themselves updated.



#### **JANUARY EHS 2025 Preview**

The Executive Hire Show returns to the Coventry Building Society Arena in February 2025. In our biggest edition of the year, we list all the companies exhibiting at this unmissable event. At EHS 2025 30 companies are making their show debuts. This issue will focus those exhibitors choosing to promote their products ahead of the Show. We will also reveal our shortlist of products for the 'Innovation Trail 2025', which takes place 'live' at the show.

#### **MARCH EHS 2025 Review & Surface Preparation**

EHS Review - With over 140 companies exhibiting at the 2025 show The Executive Hire Show gets bigger and better every year. Our Editorial team select their personal highlights from the 2025 Show, and we catch up with key hirer companies who attended the show and ask about their purchases and what they most enjoyed about the 2025 show.

Surface Preparation. Making surfaces ready for use is a fine art involving precise skills and specialised machinery. We will feature floor planers, polishers, grinders, scaeblers, screeders and shot blasters, as well as tools for cutting, mixing and the very serious issue of dust control. Most hirers fleet consists of different types of machinery and equipment that help achieve a precise profile prior to a new surface being laid.

#### **MAY** Working at Height

Working at height requires risk management and safety awareness. In this issue we look at the latest ladders, push-around lifts, powered access machinery and associated products which help ensure user safety. We will also review the latest scaffold towers as well as, safety harnesses, lanyards, anchorages, fall arrestors and safety platforms. We will review the latest and best equipment available and are very keen to introduce new manufacturers and suppliers in this essential sector.

#### JUNE Plant equipment & attachments and telematic/technology solutions

Plant construction machinery in the one to three tonne bracket fulfils most hirers' needs, although many are finding that plant equipment up to ten tonnes has more power, greater potential and better end residuals. Our popular Market Report will help hirers decide what's best for their fleets.

Attachments hire is a growing revenue stream for hire companies, so this issue will review a wide range of hire breakers, hydraulic grabs, buckets, compactors, piling hammers and more!

Telematics is important for the fleet sector. Deploying this technology lets companies transform their fleet management, so this issue we give hirers a better insight into their machinery.









# EDITORIAL PROGRAMME 2025

#### PRODUCTION SCHEDULE

The **copy dates** indicated below are deadlines for advertisers to supply approved completed artwork.

Issue	Copy date	Mailed
Jan/Feb	17 Jan	27 Jan
Mar/Apr	14 Mar	24 Mar
May	25 Apr	5 May
Jun	23 May	3 Jun
Jul/Aug	11 Jul	21 Jul
Sep	29 Aug	8 Sep
Oct	3 Oct	13 Oct
Nov/Dec	14 Nov	24 Nov

#### JULY/AUGUST Site Welfare, Site Security & Survey

Site Welfare - Keeping workers warm and sheltered is an essential requirement. We highlight the very best in this field and encompass other site-related equipment, such as tool safes, charging stations, portable shelters, sanitation facilities, drying rooms, clothing, and all manner of associated welfare kit. Our market leading report with also focus on best kit available for utilising solar and battery power to further reduce carbon emissions.

Site Security - Keeping a site secure for 365 days a year is a problem for all constructions companies. We will cover the latest CCTV, alarm systems and signage, including highly visible systems which offer remote monitoring and recording both as deterrent and quick alert to problems arising.

Site Survey - Understanding the size and scale of a site is a vital part of a construction project. We round up the latest solutions.

#### **SEPTEMBER Power Generation**

With Stage 5 emission standards having been adopted throughout the hire industry, manufacturers are now looking at energy storage systems and power management technologies. Our comprehensive report will include hybrid machinery, battery storage devices, solar generation and energy management equipment. Meanwhile, we examine how software solutions are impacting this fast-moving sector.

#### **OCTOBER Groundscare & Lighting and Heating**

Lighting and Heating - We look at equipment that illuminates and warms the workplace. With energy prices at record levels, there is a growing need to focus on equipment that offers better economy or employs alternative power sources. This issue will highlight the equipment and solutions available to hirers from leading manufacturers in this sector.

Groundscare - autumn is the time to mow, trim and landscape parks, lawns, bushes, trees, and other green spaces. It is also when arborists and groundscare professionals plan their new equipment purchases for the following year. Battery power is increasingly making headway in this sector, so in this market report we are keen to explore the options available.

#### **NOVEMBER/DECEMBER Stormforce & Power Tools**

Stormforce - As the days darken and the temperatures begin to tumble, our report highlights very latest equipment that can mitigate standing water and flood damage, as well as the latest equipment to deal with snow events. We will also feature equipment that helps to protect or restore buildings after damaging weather incidents.

Power Tools - Powered hand-tools are the bread and butter of many hire companies . With both domestic and professional users moving towards battery-powered solutions, power tools offer enhanced speed, strength and efficiency. Our report will focus on the latest options and new technology available for hire.











#### **Four Colour Display**

Front Cover £3200
Back Cover £2050
Inside Front Cover £2010
Inside Back Cover £2010

#### **Number of Insertions**

	1	5	8
Full*	£1690	£1640	£1600
Half	£1120	£1090	£1060
Third	£950	£910	£880
Quarter	£690	£670	£650
Eighth	£400	£375	£350

#### Recruitment

Quarter £690 Eighth £400

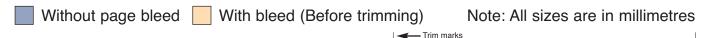
#### **Loose Inserts**

From £1550

#### **Video Enhancement**

From £250

All above pricing is subject to standard VAT



#### Front cover

Full Bleed Size 216w x 236h

Trimmed to 210w x 230h

Half page horizontal (within page margins)

190w x 128h

Half page horizontal (Full Bleed)

Bleed size

Trimmed to

Full page\*

With keyline 190w x 264h

or Full Bleed 216w x 303h

Trimmed to 210w x 297h

216w x 150h

210w x 144h

Quarter page horizontal

(within page margins)

190w x 63h

'standard' portrait

91w

Quarter page

91w x 264h

(within

margins)

or

Bleed

107w

x 303

Trimmed

101w

x 297h

x 128h

Half

page

vertical

Double page spreads

Must be supplied as two single pages

Combined Bleed size 426w x 303h

> Trimmed to 420w x 297h

(See Full page size for individual dimensions)

Portrait 122w x 170h (within page margins)

> Half page 'A5'

BUT: No trim marks or bleed required if your advert will print within the page margins

IF YOUR advert contains

extra spot colours
we will convert it

into a CMYK

image

NOTE:

ALSO: Please include

trim marks if your

advert prints to

the edge of the

page

3mm of bleed

needed if your

advert prints to

the edge of the

page

#### Quarter page vertical

48w x 264h (within page margins)

Full Bleed 69w x 303h Trimmed to 63w x 297h PRODUCTION REQUIREMENTS

#### Please supply PDF/X-1a certified files.

We cannot be held responsible for printing discrepancies if your files do not adhere to this specification required by our printers.

Native applications are NOT accepted. Images must be high-res (minimum 300 dpi),

process CMYK or greyscale colour. Please flatten all transparencies using the high-res transparency flattener setting.

All text content should be at least 5mm from page trims. Provide 3mm of background image beyond trims on all sides for bleed adverts.

Please include www. in all web addresses to ensure hyperlinks work on our digital edition. Make sure it is in type form, not rasterised.

Label your files clearly with the following: ADVERTISER name, MAGAZINE name, ISSUE DATE e.g. Advertiser\_EHN\_Apr\_2024.pdf

Please send digital files by email to:

martin@weblinksadvertising.co.uk And CC to: s.obrien@hgluk.com

Larger files can be sent via WeTransfer. Production Costs - Artwork alterations and conversion to print ready PDF will be charged.

#### **PLEASE NOTE:**

Artwork supplied using 5 or more colours will be converted to a CMYK image file.

Landscape 190w x 83h (within page margins)

> Third page horizontal

\*There will be an additional charge of £100.00 on top of the booked advertisement price if you require a guaranteed Right Hand position.

### WEBSITE

The EHN website is specifically designed to allow readers easy access to industry news, technical articles, insights, market report and new product launches. The hire industry is fast moving, with regulations and technologies constantly evolving. EHN is the reliable companion that readers can trust wherever they go.

The website design enables readers to stay up to date with their industry. In an increasingly digital world, EHN breaks stories for the hire industry online first. It provides the latest news for an ever-growing online audience, alongside a wealth of technical articles including case studies, technical insight and more.

The website is fully functional from desktop to mobile, allowing EHN readers to access all of our content out on site and on the road, whenever they need it.



#### Advert sizes on the website

Leaderboard 728 x 90px

Vertical rectangles 120 x 240px MPU 300 x 250px

# ADVERT RATES

Tenancy monthly advertising rates

Leaderboard (run of site) 728(w) x 90(h) pixels

- One month £600pcm
- Three months £575pcm
- Six months £550pcm

Vertical Rectangles 320(w) x 50(h) pixels

- One month £550pcm
- Three months £525pcm
- Six months £500pcm

MPU (run of site) 300(w) x 250(h) pixels

- One month £550pcm
- Three months £525pcm
- Six months £500pcm

The Executive Hire News Website is a great way to deliver your message to hire industry managers and budget-holding executivess.

All above pricing is subject to standard VAT



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comment.

OUR

PEOPLE

in the B2B arena.

Our dedicated team at EHN is part of the Hemming Group.

With over 100 years of experience to draw from, Hemming Group is

a highly respected media owner

From exhibitions, conferences

and awards to magazines, directories, data and digital publishing, we strive to find innovative ways to connect businesses while providing insightful news, analysis and

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